



15th January 2010

TO WHOM IT MAY CONCERN

Tendering for Contract Support

I am pleased to say that Lloyd Sewell of 'Tendering for Contracts Training' undertook and successfully provided assistance in our recent efforts to obtain a contract as a supplier of safety workwear garments.

Lloyd provided (2) half days of effective and supportive training, coaching and advice that enabled us to complete our tender documentation to a professionally acceptable standard.

The support that Lloyd provided was comprehensive in the coverage of the information that small businesses need when applying for contracts. It was well presented, and from my limited knowledge of procurement, was invaluable to our efforts.

We can also confirm that the training and support provided by Lloyd is suitable not only for managers/owners of firms who wish to improve their tendering skills, but also for individuals who wish to improve their management skills.

Yours faithfully

A handwritten signature in black ink, appearing to read 'Paul Prisgrove'.

Mr Paul Prisgrove
Senior Partner

elevating your workforce